



अखिल भारतीय आयुर्विज्ञान संस्थान (एम्स) कल्याणी
All India Institute of Medical Sciences (AIIMS) Kalyani
(स्वास्थ्य एवं परिवार कल्याण मंत्रालय, भारत सरकार के तत्वावधान में एक सांविधिकनिकाय)
(A Statutory Body under the Aegis of Ministry of Health and Family Welfare, GOI)
राष्ट्रीय राजमार्ग – 34, बसन्तपुर, सागूना, कल्याणी, ज़िला – नदिया, पश्चिम बंगाल - 741245
NH-34 Connector, Basantapur, Saguna, Kalyani, District Nadia, West Bengal 741245

WEB CHALLENGE NOTICE

Ref.No:229/BPS/PROC/NGEM/11/2025-BURNS & PS/WC-09

Date: 10.07.2025

The notice is being uploaded on the web site www.aiimskalyani.edu.in , e-wizard and CPPP.

Sub: Verification and Justification of proprietary nature of the items through 21 days Web Challenge on the official website of AIIMS Kalyani, e-wizard and CPPP before Procurement of “Single Use Portable Disposable Negative Pressure Wound Therapy Device”, for the Department of Burn & Plastic surgery, AIIMS Kalyani against proprietary article certificate of the Original Equipment Manufacturer (O.E.M.) Inviting Comments thereon.

Department of Microbiology, AIIMS, Kalyani intends to buy “**Single Use Portable Disposable Negative Pressure Wound Therapy Device**”, make by Smith & Nephew Medical Limited (Address: 101 Hessel Road, Hull, HU3 2BN, England)

Smith & Nephew Medical Limited (Address: 101 Hessel Road, Hull, HU3 2BN, England) mentioned in the authorization letter provided in their company's letter head that **Smith & Nephew Healthcare Pvt. Ltd. (Address: B-501-509, Dynasty business Park, Andheri Kurla Road, Andheri (E), Mumbai – 400059)** is the exclusive 100% subsidiary. Also, **M/s. bioMérieux India Pvt. Ltd** (Address: B-501-509, Dynasty business Park, Andheri Kurla Road, Andheri (E), Mumbai – 400059, India) authorization letter provided in their company letter head **to Helios Medical Systems**. Thus, the item may be purchased from **M/s. Helios Medical Systems, Kolkata** (Add: 105/1, Bidhan Nagar Road, Suncity Commercial Complex, Block A, Shop No. F4, Kolkata-700067)

Smith & Nephew Medical Limited, England has been declared in the Proprietary Article Certificate provided in their company's letter head that they are the sole manufacturer of the “**Single Use Portable Disposable Negative Pressure Wound Therapy Device**”.

The notice is being uploaded for general information of prospective Manufacturer/ Authorized Distributor/Dealer to submit their objection/ comments, if any, on proprietorship of the “**Single Use Portable Disposable Negative Pressure Wound Therapy Device**”, Make: **Smith & Nephew Medical Limited (Address: 101 Hessel Road, Hull, HU3 2BN, England)**, they may submit their proposal along with

specifications, supported by all documentary evidence and a price quotation for the above said items.

The objection/proposal/comments, if any should be sent in sealed cover to the Office of the Chairperson, Procurement Cell, AIIMS, Kalyani, P.O.- Ghoragacha, NH-34 Connector, Basantapur, Saguna, Kalyani, District-Nadia, West Bengal- 741245. Or through email to web_challenge@aiimskalyani.edu.in, so as to reach on or before 21 days from the web published date (before 5:00 pm) failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The “Ref No.229/BPS/PROC/NGEM/11/2025-BURNS & PS/WC-09 on or before 21 days from the web published date (before 5:00 p.m.) should be superscripted on sealed envelope.

Enclosures:

- 1) Proprietary Certificate from Manufacturer of **Smith & Nephew Medical Limited (Address: 101 Hessel Road, Hull, HU3 2BN, England)**
- 2) Authorization Certificate provided by the OEM - **Smith & Nephew Medical Limited (Address: 101 Hessel Road, Hull, HU3 2BN, England)** to **Smith & Nephew Healthcare Pvt. Ltd.** (Address: B-501-509, Dynasty business Park, Andheri Kurla Road, Andheri (E), Mumbai – 400059)
- 3) Authorization Certificate provided by the **Smith & Nephew Healthcare Pvt. Ltd.** (Address: B-501-509, Dynasty business Park, Andheri Kurla Road, Andheri (E), Mumbai – 400059) to **M/s. Helios Medical Systems** (Add: 105/1, Bidhan Nagar Road, Suncity Commercial Complex, Block A, Shop No. F4, Kolkata-700067)

Digitally signed by
SHIV SEKHAR CHATTERJEE
Date: 10-07-2025
16:31:36

Chairperson/Co-chairperson of Procurement Cell
(AIIMS Kalyani)

Copy to:

- | | |
|----------------------|--|
| 1. PS to ED | : For kind information to Executive Director please |
| 2. PS to DDA | : For kind information to Dy. Director of Administration, please |
| 3. FIC Website | : For kind information. |
| 4. Accounts Officer | : For Kind information. |
| 5. Indenting Officer | : For kind information. |
| 6. File | |

Smith & Nephew Medical Limited
101 Hessle Road
Hull
HU3 2BN
England

T: + 44 (0)1482 225181
F: + 44 (0)1482 328326
www.smith-nephew.com



30 April 2025

PICO 7 and PICO 14 - PROPRIETARY ARTICLE CERTIFICATE

NOMENCLATURE: Mobile, battery operated, portable, canister free single use disposable negative pressure wound therapy device.

While it provides the known clinical benefits as traditional negative pressure wound therapy, the unique dressing technology allows the system to manage low to moderate amounts of exudate without having to use a canister while keeping a moist wound healing environment and providing patient comfort and greater freedom.

PICO 7 and 14 systems present the following technical specifications:

- The unique fluid management capability of the dressing technology enables the system to work without canister;
- The combined mechanisms of the absorbent layer and the high moisture vapor transmission top film enables the dressing to manage fluid to optimize wound healing conditions without the need for a canister;
- Silicone adhesive helps to minimize trauma and pain to the peri wound area at dressing removal and will not adhere to newly formed tissue;
- "Airlock" layer enabling consistent and uniform NPWT delivery across the wound;
- Super absorbent layer ensure exudate is held away from the wound bed and peri wound area minimizing the risk for maceration;
- High moisture vapor transmission rate permeable polyurethane film acts as a bacterial barrier is waterproof and enables optimal exudate evaporation.
- PICO system is provided with 2 dressing kits to support first application and dressing change;
- The quiet battery powered pump (2 lithium AA batteries provided in kit) is compact and discreet (7cm x 6cm x 2cm and weight inferior to 120g), has a pre-defined life of 7 days (PICO 7) or 14 days (PICO 14) and delivers pressure -80mmHg.

The pump has visual safety indicators for low vacuum to alert the user when vacuum level is low or when there may be a leak in the system as well as for low battery.

The table below summarizes some of the particular characteristics, advantages and benefits associated with PICO.

Table 1: Features & benefits comparison between conventional NPWT and PICO

Feature	PICO Single Use Device	Conventional NPWT	Benefit
Compact Canister-free system	✓	✗	Lightweight Product design, quiet, discreet and portable, for greater patient freedom and comfort.
Unique "Airlock", super absorbent dressing with high MVTR polyurethane film.	✓	✗	Easy to apply & holds exudate away from the wound and peri wound skin minimizing the risk of maceration even in the event where the pump would stop, and no negative pressure would be applied.

Smith & Nephew Medical Limited

101 Hessle Road
Hull
HU3 2BN
England

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Use with or without filler	✓	✗	Enables clinician flexibility in therapy application for optimized System performance.
PICO 7: 7-days system provided with multiple dressings PICO 14: 14-days system provided with multiple dressings	✓	✗	One dressing could last up to 7 days depending on levels of exudate; Two dressings are provided to ensure that the clinician has sufficient dressings to last up to 7 days or 14 days depending on whether PICO 7 or PICO 14 is used.
No service requirements between uses in different patients	✓ (Single patient use)	✗	No costs related to maintenance and management of the asset.

Signed by:


Signer Name: Andrew Daglish
Signing Reason: I approve this document
Signing Time: 30-Apr-2025 | 19:14:20 BST
303C90DE917A4F32AA0ABF5C275816BC

Signed: _____

Name: Andrew Daglish
Title: Senior Regulatory Affairs Specialist

Date: 30-Apr-2025 | 19:14:23 BST

Smith & Nephew Medical Limited
101 Hessle Road
Hull
HU3 2BN
England

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www.smith-nephew.com

Smith+Nephew

AUTHORISATION OF AGENT

I, the undersigned, hereby confirm that;

Smith & Nephew Healthcare Private Limited, having its registered office in B-501-509, Dynasty Business Park, Andheri East, Mumbai-59, Maharashtra, India is authorised agents for promoting and selling all Advanced Wound Management products of which Smith & Nephew Medical Limited, 101 Hessle Road, Hull, HU3 2BN, United Kingdom are the legal Manufacturers.

Signed by: 
Name: Sarah Carne
Position: Director
Date: 19-Apr-2024 | 4:58 PM BST



Smith & Nephew plc
15 Adam Street
London WC2N 6LA
England

T +44 (0) 20 7401 7646
F +44 (0) 20 7930 3353
www.smith-nephew.com



TO WHOMSOEVER IT MAY CONCERN

We hereby declare that Smith & Nephew Healthcare Pvt. Ltd. having its registered office at B 501-509, Dynasty Business Park, Andheri Kurla Road, Andheri East, Mumbai – 400059 is a 100% subsidiary of Smith & Nephew Plc, its ultimate holding company.

Sincerely,

For Smith & Nephew Plc

Supra M. Sivadas

Authorised Signatory

MS



Wound Management

2nd Floor, 1st Floor

Medical Mall

100, K. J. Somaiya Road

Bokiroda, Ahmedabad

380 015

J. K. Somaiya Road

2nd Floor, 1st Floor

Medical Mall

100, K. J. Somaiya Road

Bokiroda, Ahmedabad

380 015

We are Smith & Nephew

Certificate

This is to certify that Smith & Nephew Healthcare Pvt. Ltd. Is a wholly owned subsidiary of Smith & Nephew Group and is the sole authorised representative of Smith & Nephew Medical Limited products in India. Smith & Nephew India is the only authorised entity to quote for all Smith & Nephew Medical products in India and Smith & Nephew Medical Limited trades in India only through Smith & Nephew Pvt. Ltd. and its dealers.

Smith & Nephew Healthcare Pvt. Ltd has the authority to authorise any dealer to participate in any inquiry originating within India for Smith & Nephew Medical Limited products.

For Smith & Nephew Medical Limited

Signed by:



Name:

Liam Phelan

Position:

SVP Healthcare Systems

Date:

18th December 2009



Wound Management
Smith & Nephew
Medical Ltd.
101 Hessle Road
Hull HU3 2BN
England

T 44 (0) 1482 225 181
F 44 (0) 1482 328 326
www.smith-nephew.com

 We are **smith&nephew**

AUTHORISATION OF AGENT

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Signed by:



Date:

10th April 2012

Name:

Liam Phelan

Position:

SVP Healthcare Systems

Smith & Nephew Medical Ltd

Registered No. 605496 in England and Wales at the above address



Smith & Nephew Healthcare Pvt Ltd

B-501-509, Dynasty Business Park
Andheri Kurla Road, Andheri (E)
Mumbai – 400059

Tel: +91 22 4005 5090
Fax: +91 22 4005 5089
www.smith-nephew.com

Smith+Nephew

CIN- U23239MH1994PTC080271

March 28, 2025.

TO,

THE EXECUTIVE DIRECTOR,
AIIMS KALYANI,
NH-34, BASANTPUR, NADIA
WEST BENGAL 741 245

Subject: - Authorization Letter

Dear Sir/ Madam

We hereby wish to inform you that for your esteemed hospital, the following Stockiest is authorized to deal on our behalf for our Advanced Wound Management (AWM) Division. The scope of the dealing would encompass quoting rates, negotiating, accepting and servicing orders for the AWM range of products of our company.

M/S. HELIOS MEDICAL SYSTEMS
(CONTACT PERSON: MR. SUMAN DEY)
N05/1 BINDHAN NAGAR ROAD,
SUN CITY MARKET COMPLEX,
BLOCK A, OFFICE NO F4, 2nd FLOOR,
KOLKATA: - 700 067
PHONE NO.: +91- 09830170321
EMAIL: heliosmedicalsyste.ms@gmail.com

This authorization is valid till formally rescinded from our side or till December 31, 2025 whichever is earlier.

In case of any further queries, please feel free to bring it to the knowledge of the undersigned.

Thanking you and Assuring you of our Best Services at all times.

Sincerely Yours

For Smith & Nephew Healthcare Private Limited



Komesh Teng
Vice President – India