



अखिल भारतीय आयुर्विज्ञान संस्थान (एम्स) कल्याणी
All India Institute of Medical Sciences (AIIMS) Kalyani
(स्वास्थ्य एवं परिवार कल्याण मंत्रालय, भारत सरकार के तत्वावधान में एक सांविधिकनिकाय)
(A Statutory Body under the Aegis of Ministry of Health and Family Welfare, GOI)
राष्ट्रीय राजमार्ग – 34, बसन्तपुर, सागूना, कल्याणी, ज़िला – नदिया, पश्चिम बंगाल - 741245
NH-34 Connector, Basantapur, Saguna, Kalyani, District Nadia, West Bengal 741245

WEB CHALLENGE NOTICE

Ref.No: 469/ENT/PROC/NGEM/37/2025-ENT/WC-28

Date : 07.11.2025

The notice is being uploaded on the web site www.aiimskalyani.edu.in, e-wizard and CPPP.

Sub: Verification and Justification of proprietary nature of the items through 21 days WEB Challenge on the official website of AIIMS Kalyani, e-wizard and CPPP before Procurement of Cryoablation system with needles and accessories for the Department of ENT, AIIMS Kalyani, against proprietary article certificate of the Original Equipment Manufacturer (O.E.M.) Inviting Comments thereon.

Department of ENT, AIIMS Kalyani under the Intramural Funded Project intends to buy “Cryoablation System with Needles and Accessories” make: **M/s Erbe Elektromedizin GmbH, Waldhoernlestrasse 17, 72072, Tuebingen, Germany.**

M/s Erbe Elektromedizin GmbH, (Address: Waldhoernlestrasse 17, 72072, Tuebingen, Germany) has been declared in their authorization certificate that **M/s. Erbe Medical India Pvt. Ltd. (Address: Vegas Mall, Pocket 1, Sector 14 Dwarka 110078, New Delhi, India)** is authorized to providing the onsite service/remote support, repair, troubleshooting, maintenance and standard operating procedure in India for “Cryoablation System with Needles and Accessories”.

Furthermore, **M/s Erbe Medical India Pvt. Ltd.** mentioned in their authorization letter that **M/s Saikat Enterprise, (Address: 216/285, Badamtala, Post Office Road, North Habra, Habra, North 24 Parganas, West Bengal-743263)** is authorized to represent, to bid, to negotiate and to conclude the contract on their behalf. Thus, consumables may be purchased from **M/s Saikat Enterprise, Habra, Kolkata, West Bengal.**

The Original Equipment Manufacturer (OEM) **M/s Erbe Elektromedizin GmbH, (Address: Waldhoernlestrasse 17, 72072, Tuebingen, Germany)** has been declared in the Proprietary Certificate provided in their company's letter head that they are the sole manufacturer of the **Cryoablation System with Needles and Accessories.**

The notice is being uploaded for the general information of prospective Manufacturer/ Authorized Distributor/Dealer to submit their objection/ comments, if any, on proprietorship of these **Cryoablation System with Needles and Accessories** make: **M/s Erbe Elektromedizin GmbH (Address: Waldhoernlestrasse 17, 72072, Tuebingen, Germany),**

they may submit their proposal along with specifications, supported by all documentary evidence and a price quotation for the above said items.

The objection/proposal/comments, if any should be sent in sealed cover to the Office of the Chairperson, Procurement Cell, AIIMS, Kalyani, P.O.- Ghoragacha, NH-34 Connector, Basantapur, Saguna, Kalyani, District-Nadia, West Bengal- 741245. Or through email to web_challenge@aiimskalyani.edu.in , so as to reach on or before 21 days from the web published date (before 5:00 pm) failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The "Ref No. 469/ENT/PROC/NGEM/37/2025-ENT/WC-28 on or before 21 days from the web published date (before 5:00 p.m.) should be superscripted on sealed envelope.

Enclosures:

- 1) Proprietary Certificate of Manufacturer **M/s Erbe Elektromedizin GmbH (Address: Waldhoernlestrasse 17, 72072, Tuebingen, Germany)**
- 2) Authorization Certificate provided by the OEM to **Erbe Medical India Pvt. Ltd. (Address: Vegas Mall, Pocket 1, Sector 14 Dwarka 110078, New Delhi, India)**
- 3) Authorization Certificate provided by the **M/s. Erbe Medical India Pvt. Ltd.** to authorized distributor that **M/s Saikat Enterprise, (Address: 216/285, Badamtala, Post Office Road, North Habra, Habra, North 24 Parganas, West Bengal-743263).**

Digitally signed by
TUMMIDI SANTOSH
Date: 16-10-2025
14:09:14
Chairperson/Co-chairperson
Procurement Cell, AIIMS KALYANI

Copy to:

1. PS to ED : For kind information please
2. PS to DDA : For kind information please
3. FIC Website : For kind information please.
4. Administrative Officer : For kind information please.
5. FIC, Finance : For kind information please.
6. Indenting Officer : For kind information please

Proprietary Certificate

To whom it may concern

Erbe flexible cryoprobes

This is to certify that the listed ERBECRYO® 2 unit and corresponding single-use flexible cryoprobes are proprietary products, manufactured by Erbe Elektromedizin GmbH, Waldhoernlestrasse 17, 72072 Tuebingen, Germany and these product are not manufactured elsewhere.

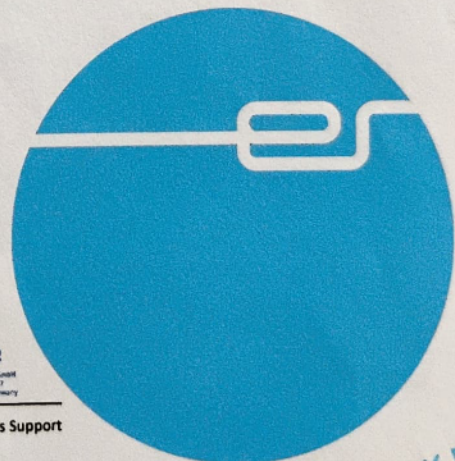
Article No.	Catalogue Description
10402-000	ERBECRYO® 2
20402-401	Flexible cryoprobe, single-use, ø 1.1 mm, with oversheath ø 2.6 mm, length 817 mm
20402-402	Flexible cryoprobe, single-use, ø 1.1 mm, with oversheath ø 2.6 mm, length 757 mm
20402-410	Flexible cryoprobe, single-use, ø 1.7 mm, length 1150 mm
20402-411	Flexible cryoprobe, single-use, ø 2.4 mm, length 1150 mm

A. Lassel

erbe
Erbe Elektromedizin GmbH
Waldhoernlestrasse 17
72072 Tuebingen, Germany

Date 2025-05-05

Annette Lassel, Global Sales Support



Dr. MAINAK DUTTA
Fellow, American College of Surgeons
Associate Professor
Dept. of ENT & Head-Neck Surgery
All India Institute of Medical Sciences
Kalyani, West Bengal - 741245
Reg. No. : 60875 (WBMC)

Erbe Elektromedizin GmbH Waldhoernlestrasse 17 72072 Tuebingen Germany

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Fax +49 7071 755-179
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erbe-med.com

CEO and President: Christian O. Erbe
Commercial Register Court Stuttgart
HRB 380137
VAT ID (USt-IdNr.): DE 146893422

Baden-Württembergische Bank
IBAN: DE27 6005 0101 7477 5011 35
BIC: SOLADEST600

Kreissparkasse Tübingen
IBAN: DES4 6415 0020 0000 0001 41
BIC: SOLADES1TUB

May 10, 2024

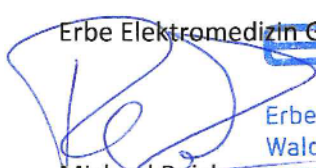
TO WHOM IT MAY CONCERN

Certification

This is to certify that Erbe India Medical Pvt. Ltd., incorporated under the provisions of Indian Companies Act, 1956, on 9th of February, 2007 at Chennai, Tamil Nadu, currently having registered office at 396, Office Block, 3rd Floor · Vegas Mall, Pocket 1, Sector 14 Dwarka, 110078 New Delhi, India is a 100% subsidiary of Erbe Elektromedizin GmbH, Germany.

Erbe Medical India Pvt. Ltd. is solely authorized to appoint any agent or Channel Partners to market and promote Erbe products in India.

Yours faithfully,


Erbe Elektromedizin GmbH
Erbe Elektromedizin GmbH
Waldhoernlestrasse 17
72072 Tuebingen, Germany
Michael Reick
Director Business Management

Letter of Authority

LOA 25-26/207

10.09.2025

To,
Executive Director
All India Institute Of Medical Sciences Kalyani
West Bengal, Kolkata

Dear Sir,

Erbe Medical India Pvt. Ltd, is a 100% subsidiary of Erbe Elektromedizin GmbH Germany who are established and reputable manufacturers of Electrosurgical Diathermy Units, Advanced Vessel Sealing, and other energy solutions viz. Argon Plasma, Waterjet, Smoke Evacuators, Cryo products etc. We have our manufacturing at Erbe Elektromedizin GmbH, Waldhorenlestrasse 17, D-72072, Tubingen, Germany.

This letter is intended to authorize **M/s Saikat Enterprise, 216/285, Badamtala, Post Office Road, North Habra, Habra, North 24 Parganas, West Bengal-743263** is our authorized dealer and we authorize them to submit the quote, negotiate process the same further and enter into a contract with your institution for Erbe Make consumables on our behalf.

This authorization letter is valid till **31.12.2026** and will be renewed if required.

Yours truly

For Erbe Medical India Pvt Ltd

Yash Sharma

Yash Sharma

Tender and Distribution Coordinator



Dr. MAINAK DUTTA
Fellow, American College of Surgeons
Associate Professor
Dept. of ENT & Head Neck Surgery
All India Institute of Medical Sciences
Kalyani, West Bengal - 741245
Reg. No. : 60975 (WBMC)

Erbe Medical India Private Limited

Corporate & Registered office:

Unit No. 393-396, 3rd Floor
Office Block, Vegas Mall
Sector -14, NSIT, Dwarka
New Delhi - 110078
GSTIN - 07AABCE7430L1ZK

Deutsche Bank AG
Current Acc. No. 5006846000
SWIFT code DEUT0916CNN
CIN U33119DL2007PTC429896

Warehouse:

Lower Ground Floor
Plot No. 447, Pocket B
Sector - 19, Dwarka
New Delhi - 110075
Phone: +91 11 41009808

Branch offices:

Kolkata
Bengaluru
Chennai
Pune

Contact Information:

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Erbe Care WhatsApp: +91 8448874998

