



अखिल भारतीय आयुर्विज्ञान संस्थान (एम्स) कल्याणी
All India Institute of Medical Sciences (AIIMS) Kalyani
(स्वास्थ्य एवं परिवार कल्याण मंत्रालय, भारत सरकार के तत्वावधान में एक सांविधिकनिकाय)
(A Statutory Body under the Aegis of Ministry of Health and Family Welfare, GOI)
राष्ट्रीय राजमार्ग – 34, बसन्तपुर, सागूना, कल्याणी, ज़िला – नदिया, पश्चिम बंगाल - 741245
NH-34 Connector, Basantapur, Saguna, Kalyani, District Nadia, West Bengal 741245

WEB CHALLENGE NOTICE

Ref.No: 636/MCRBIO/53/2025-MICROB/WC-40

Date: 15/01/2026

Comp No. 6802

The notice is being uploaded on the web site www.aiimskalyani.edu.in, e-wizard and CPPP.

Sub: Verification and Justification of proprietary nature of the items through 21 days WEB Challenge on the official website of AIIMS Kalyani, e-wizard and CPPP before Procurement of consumable item(s) for GXCDIFFBT-CE010 KIT, CDIFFBT, GX, CE-IVD /Xpert C. Difficile the Department of Microbiology, AIIMS Kalyani against proprietary article certificate of the Original Equipment Manufacturer (O.E.M.) Inviting Comments thereon.

Department of Microbiology, AIIMS Kalyani intends to buy “GXCDIFFBT-CE010 KIT, CDIFFBT, GX, CE-IVD /Xpert C. Difficile” make: M/s Cepheid (Address: 904 Caribbean Drive, Sunnyvale, CA, USA - 94089).

M/s Cepheid (Address: 904 Caribbean Drive, Sunnyvale, CA, USA - 94089) has been declared in their authorization certificate that M/s. Cepheid India Pvt. Ltd. (Address: 9th Floor, Tower B, Paras Twin Towers, Golf Course Road, Sector 54, Gurugram, Haryana – 122002) is authorized to providing the onsite service/remote support, repair, troubleshooting, maintenance and standard operating procedure in India for “GXCDIFFBT-CE010 KIT, CDIFFBT, GX, CE-IVD /Xpert C.Difficile”.

Furthermore, M/s. Cepheid India Pvt. Ltd. India mentioned in their authorization letter that M/s Vikas Medical Devices (Address: 1st Floor, 29, Siddharth, Dr Rajendra Road, Bhowanipore, Kolkata, West Bengal, 700020) is authorized to represent, to bid, to negotiate and to conclude the contract on their behalf. Thus, consumables may be purchased from M/s Vikas Medical Devices, Kolkata, West Bengal, India.

The Original Equipment Manufacturer (OEM) M/s Cepheid (Address: 904 Caribbean Drive, Sunnyvale, CA, USA - 94089) has been declared in the Proprietary Certificate provided in their company's letter head that they are the sole manufacturer of the GXCDIFFBT-CE010 KIT, CDIFFBT, GX, CE-IVD /Xpert C. Difficile.

The notice is being uploaded for the general information of prospective Manufacturer/ Authorized Distributor/Dealer to submit their objection/ comments, if any, on proprietorship of these **GXCDIFFBT-CE010 KIT, CDIFFBT, GX, CE-IVD /Xpert C. Difficile** make: **M/s Cepheid (Address: 904 Caribbean Drive, Sunnyvale, CA, USA - 94089)**, they may submit their proposal along with specifications, supported by all documentary evidence and a price quotation for the above said items.

The objection/proposal/comments, if any should be sent in sealed cover to the Office of the Chairperson, Procurement Cell, AIIMS, Kalyani, P.O.-Ghoragacha, NH-34 Connector, Basantapur, Saguna, Kalyani, District-Nadia, West Bengal- 741245. Or through email to web_challenge@aiimskalyani.edu.in , so as to reach on or before 21 days from the web published date (before 5:00 pm) failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The “Ref No. 636/ MCRBIO/53/2025-MICROB/WC-40 on or before 21 days from the web published date (before 5:00 p.m.) should be superscripted on sealed envelope.

Enclosures:

- 1) Proprietary Certificate of Manufacturer **M/s Cepheid (Address: 904 Caribbean Drive, Sunnyvale, CA, USA - 94089)**
- 2) Authorization Certificate provided by the OEM to **M/s. Cepheid India Pvt. Ltd. (Address: 9th Floor, Tower B, Paras Twin Towers, Golf Course Road, Sector 54, Gurugram, Haryana – 122002).**
- 3) Authorization Certificate provided by the **M/s. Cepheid India Pvt. Ltd.** to authorized distributor **M/s Vikas Medical Devices (Address: 1st Floor, 29, Siddharth, Dr Rajendra Road, Bhowanipore, Kolkata, West Bengal, 700020)**

Digitally signed by
OINAM GAMBHIR SINGH
Date: 15-01-2026

14:58:07
Chairperson/Co-chairperson
Procurement Cell, AIIMS KALYANI

Copy to:

1. PS to ED : For kind information please
2. PS to DDA : For kind information please
3. FIC Website : For kind information please.
4. Administrative Officer : For kind information please.
5. FIC, Finance : For kind information please.
6. Indenting Officer : For kind information please



PROPRIETARY ARTICLE CERTIFICATE

We, Cepheid, located at 904 Caribbean Drive, Sunnyvale CA 94089 U.S.A., having facilities and/or offices at

Cepheid AB, Rontgenvagen 5, SE-17154 Solna, Sweden.
 Cepheid, 121 N Guild Ave, Lodi CA 95240 USA, United States
 Cepheid Europe S.A.S., Vira Solelh, 81470 Maurens Scopont, France

hereby confirm that one of the above facilities is designated as the official manufacturer of record for the molecular diagnostics system identified below ("Cepheid Products"). Cepheid is the owner of the following subsidiary companies in Europe:

Cepheid AB, Located at Rontgenvagen 5, SE-17154 Solna, Sweden;
 Cepheid, 121 N Guild Ave, Lodi CA 95240 USA, United States;
 Cepheid Europe S.A.S., with registered office at Vira Solelh, 81470 Maurens Scopont, France

We confirm that we have control over the manufacture of our system and hold patents, license and trademarks and other intellectual property rights for the technology and hardware in the GeneXpert system and tests as listed below:

Cepheid Products and Accessories:

Product name	Model Numbers
GeneXpert Dx System	GXII-1-L, GXIV-1-L, GXIV-2-D, GXIV-2-L, GXIV-2-L-1OC, GXIV-4-D, GXIV-4-L, GXIV-4-L-1OC, GXXVI-12-L, GXXVI-16-L, GXXVI-16-L-1OC, GXXVI-4-L, GXXVI-8-L, GXXVI-8-L-1OC, GXXVI-4-L 10C
Xpert MTB/RIF	CGXMTB/RIF-10, CGXMTB/RIF-50, CGXMTB/RIF-IN-50, GXMTB/RIF-10, GXMTB/RIF-50, GXMTB/RIF-IN-10
Xpert MRSA/SA Blood Culture	GXM RSA/SABC-CE-10
Xpert CT/NG	GXCT/NG-CE-10, GXCT/NG-CE-120
Xpert Xpress Flu/RSV	XPRSFLU/RSV-CE-10
Xpert FII & FV	GXFII FV-10
Xpert Xpress SARS-COV-2 Plus	XP3SARS-COV2-10
Xpert MRSA/SA SSTI	GXM RSA/SA-SSTI-CE
Xpert SA Nasal Complete	GXSACOMP-CE-10



Xpert MRSA NxG	Xpert MRSA NXG
Xpert HPV	GXHPV-CE-10
Xpert HCV Viral Load	GXHCV-VL-IN-10 GXHCV-VL-CE-10
Xpert HIV-1 Qual	GXHIV-QA-CE-10
Xpert C. Difficile	GXCDIFFICILE-CE-10
Xpert vanA/vanB	GXVANA/B-CE-10
Xpert Xpress CoV-2/Flu/RSV Plus	XP3COV2/FLU/RSV-10
Xpert MTB/RIF Ultra	GXMTB/RIF-ULTRA-10 GXMTB/RIFULTRA-50
Xpert HCV VL Fingerstick	GXHCV-FS-CE-10
Xpert Xpress SARS-COV-2	XPRSARS-COV2-10
Xpert HIV-1 VL XC	GXHIV-VL-XC-CE-10
Xpert Carba-R	GXCARBARP-CE-10 GXCARBARP-CE-120
Xpert BCR-ABL Ultra	GXBCRABL-10
Xpert MTB/XDR	GXMTB/XDR-10
Xpert HBV Viral Load	GXHBV-VL-CE-10
Xpert Breast Cancer STRAT4	GXBCSTRAT4-CE-10 GXFFPELYSIS-CE-10

The machine, spare parts, software, kits, and consumables are proprietary products of M/s. Cepheid. Sales and service are provided only by Original Equipment Manufacturer, M/s. Cepheid.

We also hereby declare that only M/s. Cepheid India Pvt. Ltd. located at 9th Floor, Tower B, Paras Twin Towers, Golf Course Road, Sector 54, Gurugram, Haryana - 122002 is responsible for providing the onsite service/remote support, repair, troubleshooting, Maintenance, and additional support to our user/customer as per our agreement and standard operating procedure in India.



904 Caribbean Drive Sunnyvale, CA 94089 Tel (408) 541-4191

TO WHOM SOEVER IT MAY CONCERN

We Cepheid, located at 904 Caribbean Drive Sunnyvale, CA 94089 USA, who are established and reputable manufacturer of molecular diagnostics systems (In vitro diagnostic reagents/kits, GeneXpert System and associated accessories) having factories at Cepheid Caribbean Drive Sunnyvale, CA 94089 USA, Cepheid AB, Rongenvagen 5, SE-171 54 Solna, Sweden, Cepheid, 121 N Guild Ave, Lodi CA 95240 USA, United States and Vira Soleh, 81470 Maurens Scopont, France hereby confirm that M/s Cepheid India Private Limited located at 9th Floor, Tower B, Paras Twin Towers, Golf Course Road, Sector -54, Gurugram, Haryana-122002, India having registered office at M/s Cepheid India Private Limited, 9th Floor, Tower B, Paras Twin Towers, Golf Course Road, Sector -54, Gurugram, Haryana-122002, India is the only affiliate to bid, negotiate and conclude the contract in regard to the business across India. We confirm that we are the exclusive manufacturer and hold all patent or license rights and trademarks for the technology and hardware in the GeneXpert System and associated accessories.

Yours faithfully,

Josephine Martin

Vice President, Commercial Quality and Regulatory Affairs

17 December 2025



Date: 02nd May, 2025

To,
Executive Director,
AIIMS Kalyani,
Saguna, Basantapur,
Kalyani, West Bengal-74124

Dear Sir,

Subject: Authorization Letter

We Cepheid India Pvt. Ltd. Tower B, Paras Twin Towers, Floor No 9, Revenue Estate, Sector 54, Village Haiderpur Viran, Gurgaon, Haryana, 122002, are a subsidiary of M/s. Cepheid, 904 Caribbean Drive, Sunnyvale, CA USA 94089, who are established and reputable manufacturers of Molecular Diagnostic Systems (In Vitro Diagnostics Reagents/Kits, Instruments and associated accessories) do hereby authorize **M/s. Vikas Medical Devices, 1st Floor, 29, Siddharth, Dr Rajendra Road, Bhowanipore, Kolkata, West Bengal, 700020** to represent, to bid, to negotiate and to conclude the contract on our behalf with you against the enquiries floated by the institute.

Note: Cepheid guarantees and warranties solely for Cepheid's range of products supplied specifically through its authorized distributor. This authorization remains valid until termination of the said Agreement or until further intimation from Cepheid. We, reserve the right to change the distributor and shall intimate the customer as soon as possible in case of any change.

Yours Faithfully,**For Cepheid India Private Limited**

Avinash Tiwari
Head- Govt. Business, South Asia

P +91 124 668 9300
E info-in@cepheid.com

CEPHEID INDIA PVT. LTD.
9th Floor, Paras Twin Towers, Tower B
Tower B, Golf Course Road, Sec-54
Gurugram – 122002

www.Cepheidinternational.com

